

THE CORPORATION OF THE TOWNSHIP OF HORTON  
Special Council Meeting  
July 21<sup>st</sup>, 2017  
2:00p.m.

There was a Special Council Meeting held in the Municipal Council Chambers on Monday June 26, 2017. Present was Mayor Robert Kingsbury, Deputy Mayor Robert A. Johnston, Councillor Dave Bennett, Councillor Glen Campbell and Councillor Jamey Larone. Staff present was Suzanne Klatt, CAO/Clerk, Jennifer Barr, Treasurer, Charles McDonald, Public Works Manager and Hope Dillabough, Deputy Clerk-Recording Secretary.

**1. CALL TO ORDER**

The meeting was called to order by Mayor Kingsbury at 2:00 p.m.

**2. MEMBERS, STAFF AND THE PUBLIC REQUESTED TO TURN OFF ALL CELL PHONES AND ELECTRONIC DEVICES.**

All present were asked to turn off all cell phones and electronic devices.

**3. DECLARATION OF PECUNIARY INTEREST**

No declaration of pecuniary interest by Council or staff.

**4. STAFF UPDATES**

**4.1 INTRODUCTIONS OF REPRESENTATIVES FROM REIS EQUIPMENT AND JCB**

CAO/Clerk Suzanne Klatt introduced Jeff Reis, Owner of Reis Equipment, Steve Rogers, Sales Representative and Walker Eady, Reis Equipment employee to Staff and Council. She stated the purpose of the meeting was not about the bid itself, but more so regarding other issues that occurred in the past pertaining to parts availability, service etc.

Mayor Kingsbury opened the floor up for Council's questions. Councillor Bennett reviewed a few of the problems the municipality has had with JCB over time, dealing particularly with the availability of parts. One instance last year, it took four (4) weeks for a part to come from the United Kingdom after a Service Technician had looked at it. In addition, the municipality had a difficult time renting a machine in the mean-time. Councillor Bennett explained his hesitation with JCB due to the frequent changes and that the last servicing company has been without a technician for 6-8 months.

Jeff Reis, Owner of Reis Equipment, stated to Council that Reis Equipment is in it for the long haul; they've been tendering backhoes for the last 2-3 years and haven't had any issues thus far. They have 6-7 certified servicing technicians for each store; one in particular for JCB in the Renfrew location. He stressed that they will always ensure their customer is looked after and felt that perhaps the municipality's past issues was an organizational issue and not specific to JCB.

Councillor Bennett requested confirmation of the parts center located in Grimsby. He questioned how long parts are stocked for (5-10 years?) as well as what kind of availability there is for parts once the warranty has run out. Mr. Reis responded that JCB is growing and it is their mission to increase sales in Canada, thus more units they sell, more parts they'll stock. Steve Rogers, Sale Representative, stated the legal answer is that manufacturers are responsible to have parts for ten (10) years. It is

understood that machine life is longer than ten years therefore they'll still likely be making parts.

Councillor Bennett asked at what point does REIS offer a rental if the machine is out of service. Mr. Reis said that during the five year warranty the municipality will be looked after and generally if the machine is going to be out of service for 48 hours, there will be a rental available.

Mr. Rogers offered a few more details to Council regarding the JCB model. The particular model that they bid is a self-diagnostic. It will send information to the municipality if there are any issues with the machine and will also send Reis Equipment a copy of it so they're immediately aware. A curfew can also be set on the machine, so if it's being used outside of that timeframe, an email will be sent to the municipality notifying them of its use.

Councillor Larone asked what the realistic lifespan of this type of machine is before they trade it off in terms of asset management. There was some discussion and it's dependent on how many hours are on the machine etc... But it was determined that the sweet spot is roughly twelve years.

Mayor Kingsbury thanked Jeff Reis, Steve Rogers and Walker Eady of Reis Equipment for coming in and taking the time to speak with Council.

Moved by Councillor Campbell

**RESOLUTION NO.2017-281**

Seconded by Deputy Mayor Johnston

**THAT** Council award the 2017 Backhoe/Loader Tender PW-08-17 to Reis Equipment Centre for a 2017 JCB, Model 3CX-14 Super in the amount of \$132,967.10 including taxes;

**AND FURTHER THAT** the 2001 JCB 215 Series be declared surplus and advertised for sale;

**AND FURTHER THAT** the financing for the 2017 JCB Model 3CX-14 Super and sale of the 2001 JCB 215 Series be financed to and from the Public Works Equipment Reserve.

**Carried**

**5. COUNCIL MEMBERS CONCERNS**

No concerns

**6. BY-LAW 2017-48 CONFIRMING BY-LAW**

Moved by Councillor Campbell

**Resolution No. 2017-282**

Seconded by Councillor Bennett

**THAT** Council enact By-Law 2017-48 a By-law to confirm proceedings of the Council of the Township of Horton at the Special Council meeting held on July 21<sup>st</sup>, 2017.

**Carried**

**7. ADJOURNMENT**

Mayor Kingsbury adjourned the Meeting at 2:40 p.m.

---

MAYOR Robert Kingsbury

---

CAO/Clerk Suzanne Klatt